

FISCAL YEAR 2023

ESTING IN OUR FUTURE

8 DELIVERING ON OUR PROMISES

MAYOR'S BUDGET RECOMMENDATION













CORE BELIEFS



Citizens must be safe, whether crime, fire, medical response or an act of nature, our response is swift and effective



Neighborhood protection and economic growth are achieved through conservative financial management, comprehensive planning and strategic infrastructure investments



All underserved areas deserve investments that enhance educational, economic and recreational opportunities



Elite customer service is a shared responsibility of everyone and our work must be guided by responsiveness, respect and accountability

FUND BALANCE

FY 2021 Total **\$58,517,379**

Water/Sewer

\$11,754,921

General Fund RFFI

\$29,470,231

\$17,292,227

FY 2020 Total **\$52,959,767**

Water/Sewer

\$13,538,633

General Fund RFFI

\$25,189,740

\$14,231,394



CITY SALES TAX RATES

	Population	City Sales Tax Rate
Mobile	184,952	5.0%
Huntsville	216,963	4.5%
Dothan	71,175	4.0%
Decatur	57,804	4.0%
Birmingham	197,575	4.0%
Auburn	78,564	4.0%
Madison	58,357	3.5%
Hoover	92,589	3.5%
Montgomery	198,665	3.5%
Tuscaloosa	100,618	3.0%

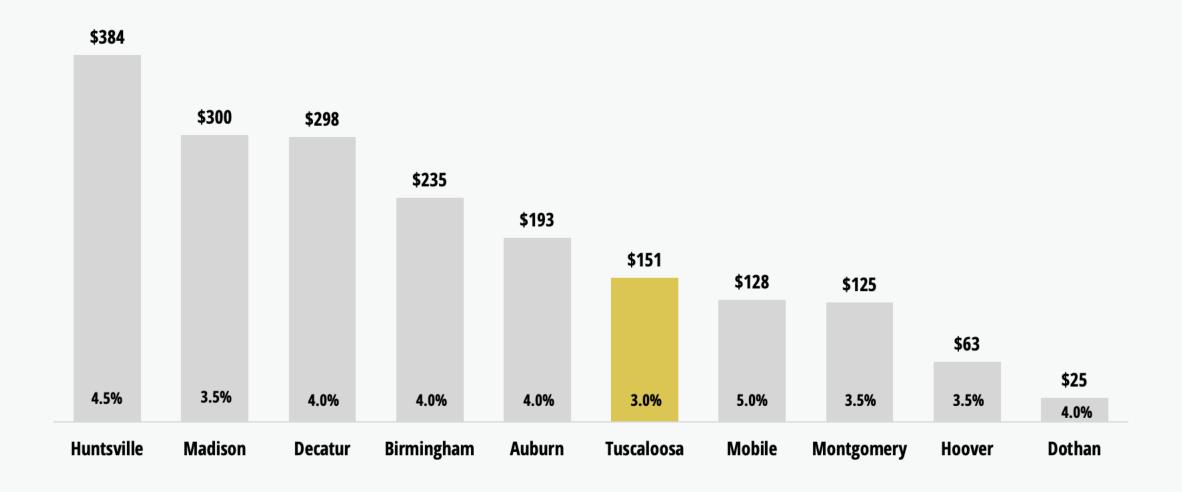
OUTSTANDING DEBT GOVERNMENTAL ACTIVITIES

	Α	nnual Budget	Debt		
Huntsville	\$	497,812,447	\$	907,761,833	
Birmingham		517,017,653		630,624,000	
Montgomery		252,764,374		279,855,976	
Auburn		140,620,549		261,822,656	
Madison		83,967,860		237,215,695	
Tuscaloosa		218,709,323		190,005,000	
Mobile		358,488,224		182,930,368	
Hoover		170,599,021		118,454,507	
Decatur		111,395,175		42,312,000	
Dothan		105,020,254		15,252,029	

OUTSTANDING DEBT GOVERNMENTAL ACTIVITIES

	Debt Service as % of Budget
Madison	20.36%
Huntsville	16.57%
Decatur	15.49%
Auburn	10.45%
Montgomery	9.94%
Birmingham	9.11%
Tuscaloosa	6.93%
Mobile	6.66%
Hoover	3.43%
Dothan	1.69%

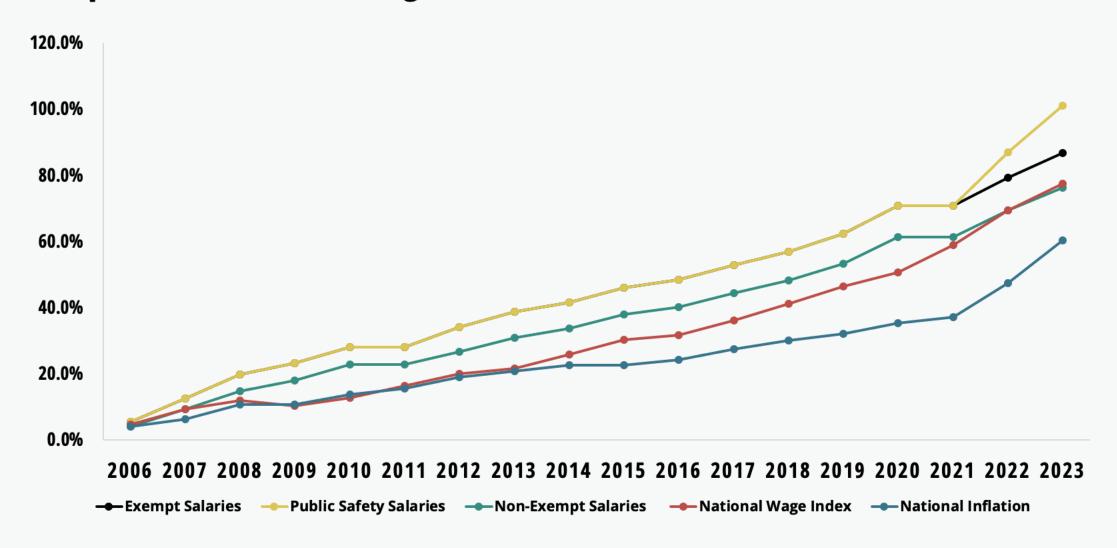
DEBT SERVICE PER CAPITA



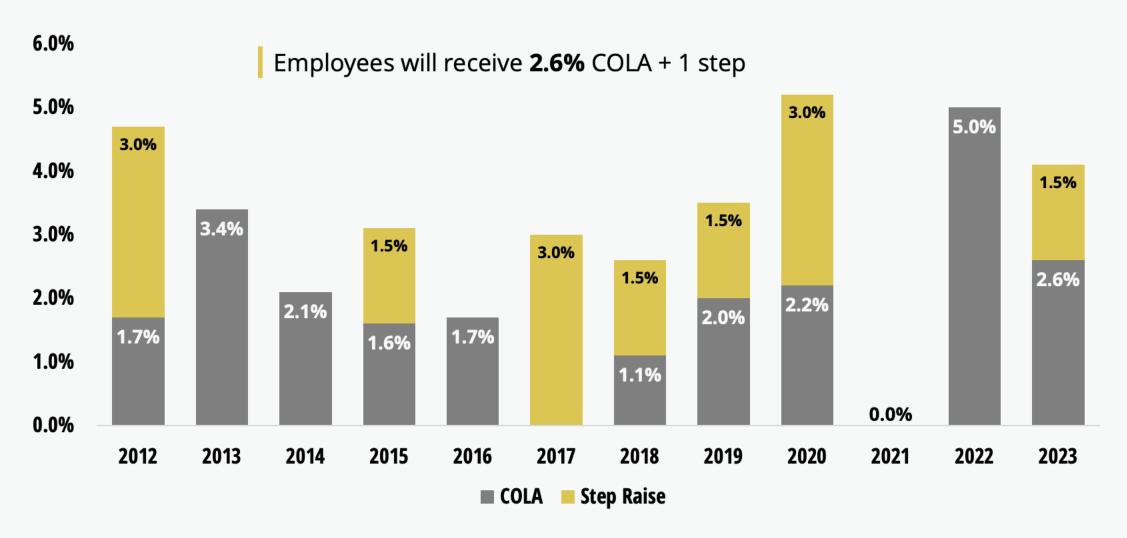
GENERAL FUND DEBT

Debt Issue	Principal	Interest	Total	Remaining Principal	Maturity Date	
2014-A	\$ 1,220,000	\$ 262,500	\$ 1,482,500 \$ 5,250,000		July 2026	
2014-C (Refund 2005)	105,000	25,420	130,420	685,000	January 2032	
2016-A	730,000	1,144,945	1,874,945	29,420,000	April 2046	
2016-B (Refund 2007 & 2009)	710,000	953,063	1,663,063	1,663,063 29,680,000		
2019-A (Refund 2010)	965,000	476,450	1,441,450	1,441,450 10,350,000		
2019-B (Refund 2012 & 2014)	485,000	341,034	826,034	826,034 12,640,000		
2020-A (Fully reimbursed by TCRIC)	664,470	1,236,059	1,900,529 33,971,430		October 2050	
2020-B (Refund 2012)	20,000	50,026	70,026	2,475,000	July 2035	
Total	\$ 4,899,470	\$ 4,489,497	\$ 9,388,967	\$ 124,471,430		

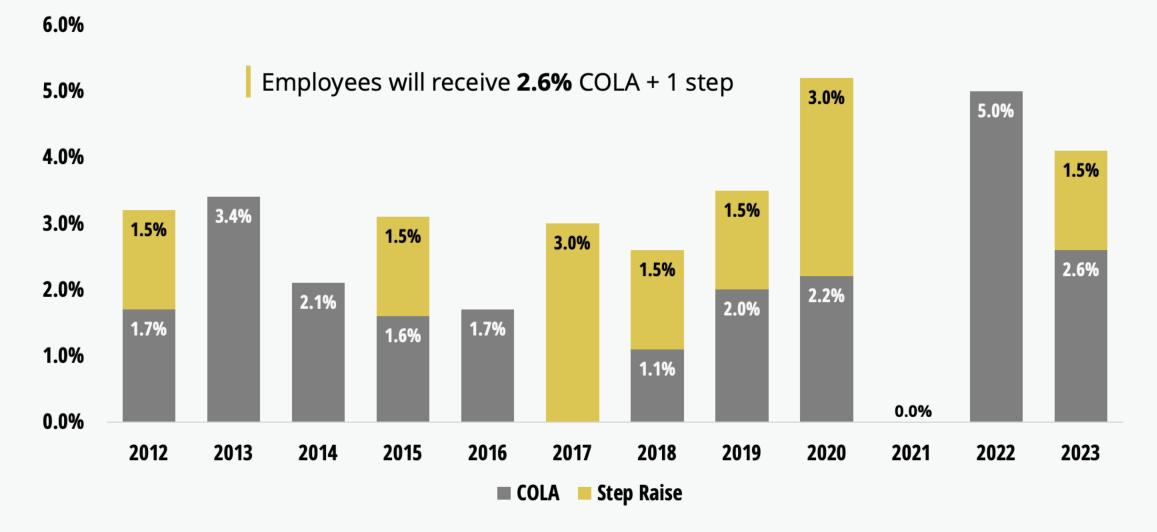
SALARY INCREASE TRENDS Compared to National Wage Index and Inflation



SALARY INCREASE TRENDS Exempt Employees COLA and Step Increases



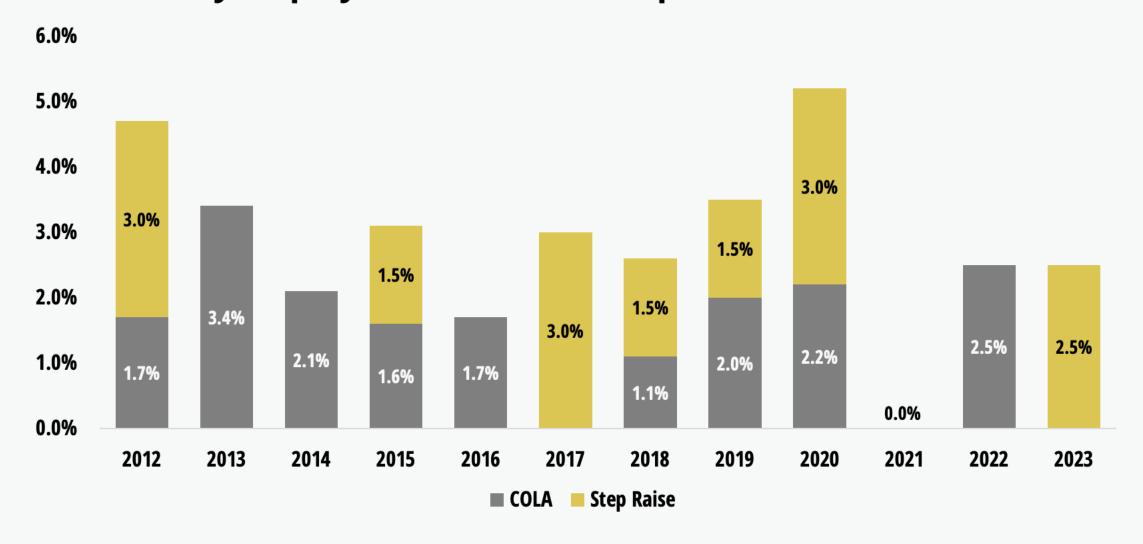
SALARY INCREASE TRENDS Non-Exempt COLA and Step Increases



SALARY INCREASE TRENDS

In April of 2022, City employees were awarded a 2.5% COLA to address inflation and begin early implementation of a 5.1% cost of living increase

SALARY INCREASE TRENDSPublic Safety Employees – COLA and Step Increases



HEALTH INSURANCE IMPACT Monthly Employee Premium Increases

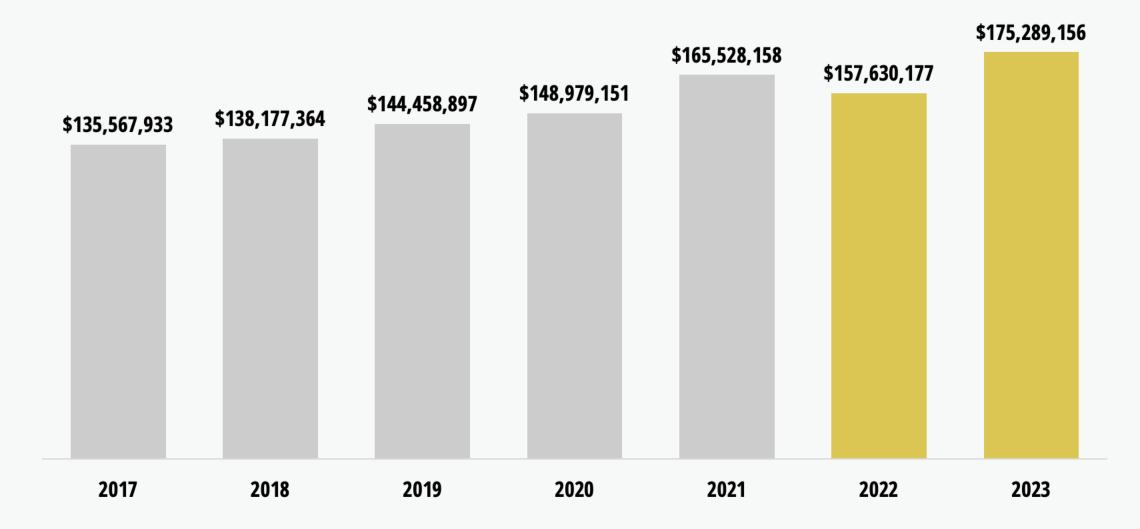


HEALTH INSURANCE IMPACT ON LOWEST PAY GRADE

Highest health insurance increase (full family plan) is \$368.88 annually

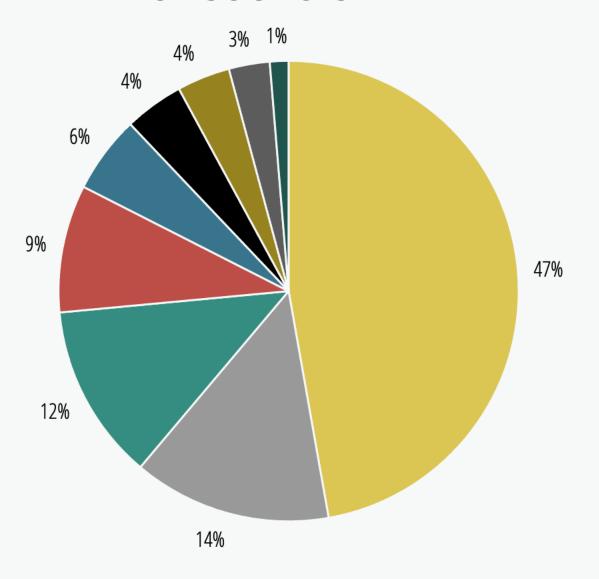
Assuming anniversary date of 9/30 (no step increase), COLA pay increase is **\$896.22**

REVENUE HISTORY



^{*}Does not include debt issuance proceeds or pass-through revenue for public schools *2017-2021 reflects actual revenues

REVENUE SOURCES



- Sales and Use Tax
- Business Licenses
- Property Tax
- Other
- Lodging
- Water and Sewer Transfer
- Commercial & Rental Taxes
- **Environmental Services Subsidy**
- **Environmental Services**

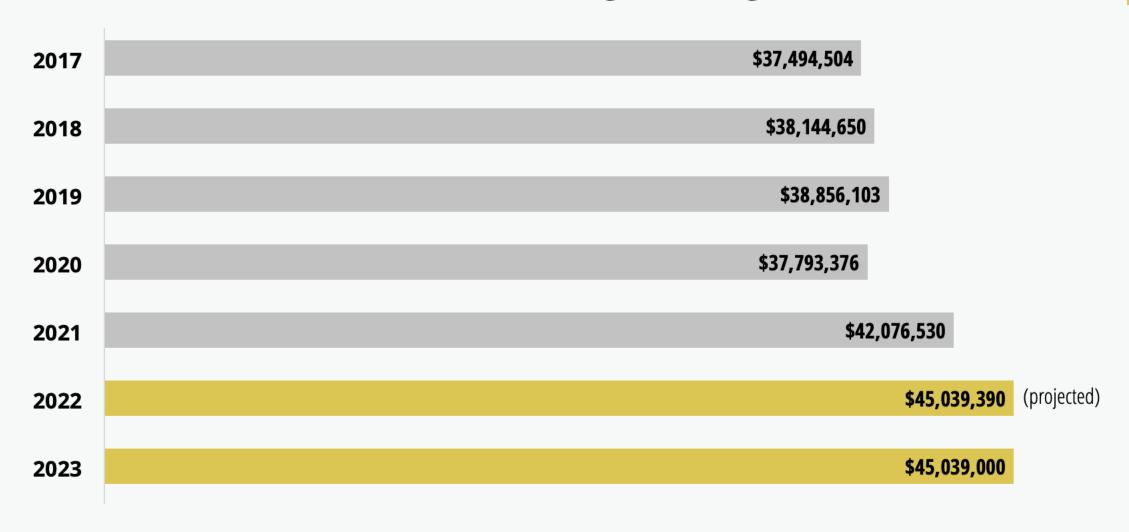
^{*}Other includes, but is not limited to, grants, interest income, building permits, bank excise tax, transfers, road and bridge tax, inspection fees and cost reimbursements

MAJOR DISCRETIONARY REVENUES

	FY 2023 Budget	FY 2022 Budget	Difference
City Sales Tax	\$ 45,039,000	\$ 41,436,420	\$ 3,602,580
Business License	22,573,000	20,252,000	2,321,000
Property Tax	20,237,000	17,977,000	2,260,000
County Sales Tax	20,755,000	18,916,709	1,838,291
Lodging Tax	10,550,000	8,359,500	2,190,500
Simplified Sellers Use Tax	6,131,000	4,787,710	1,343,290
Rental License Tax (1%)	3,668,000	3,410,000	258,000
Use Tax	5,357,000	4,511,000	846,000
Liquor Tax	2,859,000	2,292,000	567,000
Total	\$ 137,169,000	\$ 121,942,339	\$ 15,226,661

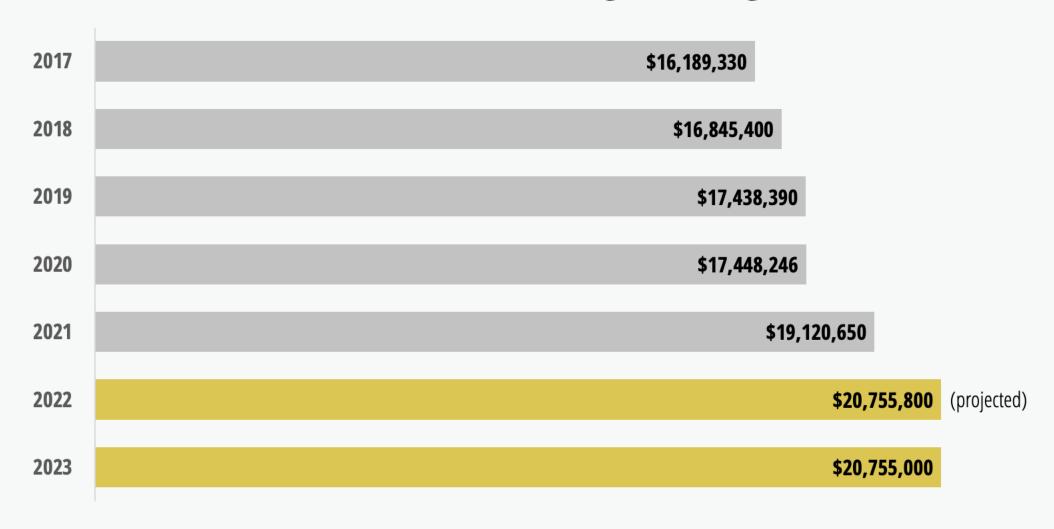
CITY SALES TAX

3% average annual growth between 2017-2021



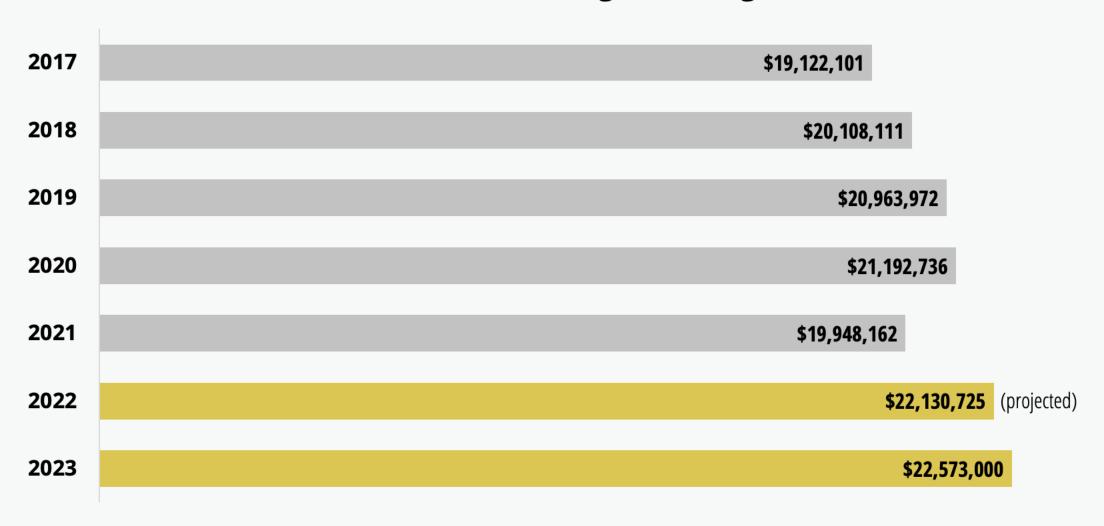
COUNTY SALES TAX

4.3% average annual growth between 2017-2021



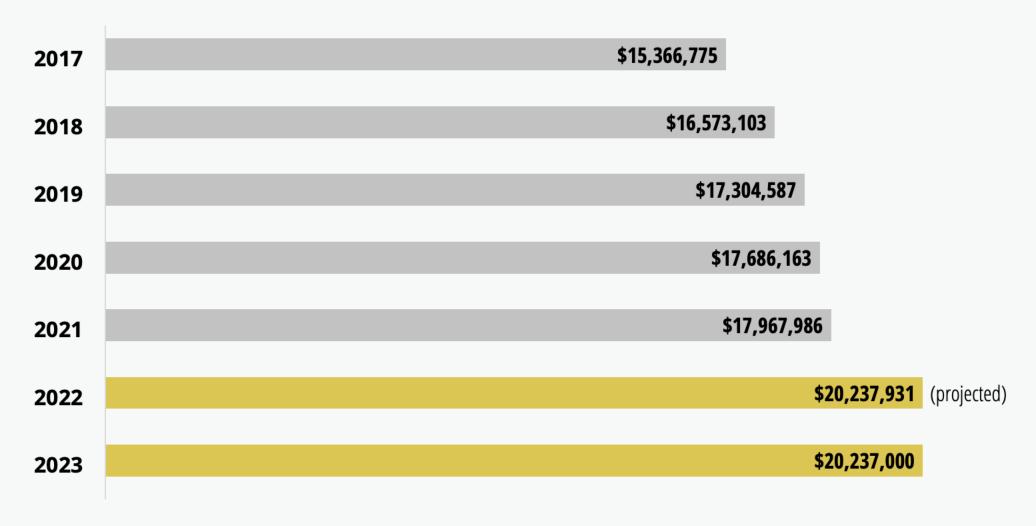
BUSINESS LICENSE

1.2% average annual growth between 2017-2021



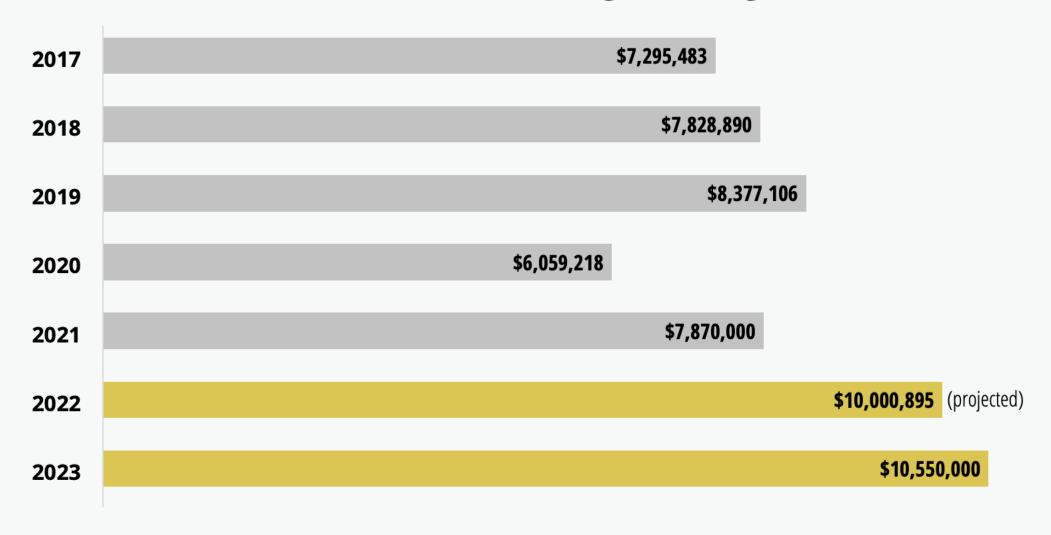
PROPERTY TAX

4% average annual growth between 2017-2021



LODGING TAX

4.1% average annual growth between 2017-2021



ENVIRONMENTAL SERVICE RATES

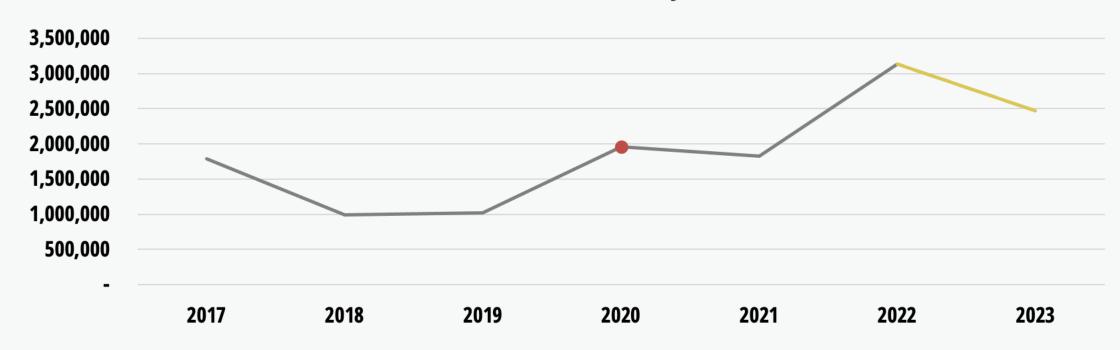
Environmental services (garbage, trash & recycling) cost the City **\$29.67** per residential customer per month

- Before Elevate Tuscaloosa, the City charged **\$19.75**
- After Elevate Tuscaloosa, the City charged \$3.25
- Proposed new rate **\$5.25** (\$2 increase)

ENVIRONMENTAL SERVICE RATES

Increase of \$2 a month for residential and commercial garbage collection to compensate for exponential growth of annual general fund subsidy

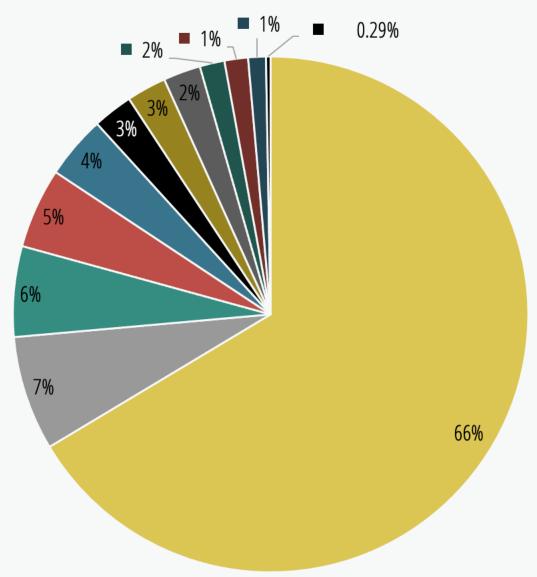




DIRECT EXPENDITURES BY DEPARTMENT

Police	\$ 39,409,069	22.5%
Fire	31,739,222	18.1%
Public Works	20,339,297	11.5%
Agencies	12,585,466	7.2%
Construction Facilities and Grounds	12,292,099	7.0%
Information Technology	6,948,461	4.0%
Accounting and Finance	4,256,855	2.4%
Human Resources	3,722,647	2.1%
Urban Development	3,699,730	2.1%
Arts & Entertainment	2,761,175	1.6%
Office of the City Engineer	2,602,182	1.5%
Office of the City Attorney	2,321,286	1.3%
Strategic Communications	1,753,280	1.0%
Municipal Court	1,183,626	0.7%
Office of Operations	1,146,135	0.7%
Mayor	805,596	0.5%
Office of Community and Neighborhood Services	707,218	0.4%
Airport	683,190	0.4%
Council	595,438	0.3%

ALL EXPENDITURES BY TYPE



*Other includes, but is not limited to, contingency, maintenance contracts, jail costs, pass through funds, insurance and claim.

- Salaries and Benefits
- Agencies
- Debt Service
- Other Operating
- Interfund Transfers
- **■** Utilities and Telephone
- Outside Services
- Auto Fuel and Maintenance
- Repairs and Supplies
- **Maintenance Contracts**
- Insurance/Claims
- **■** Travel/Training

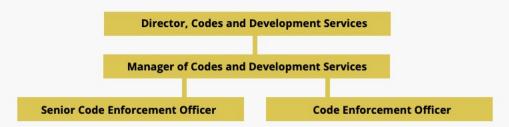
PUBLIC SAFETY ESCROW

	FY 22 Projected Actual				FY 24 Projection		FY 25 Projection
Total Revenues	\$	3,826,728	\$	7,029,165	\$	6,424,020	\$ 6,571,997
Total Additional Police and Fire Salary/Benefits		3,731,999		4,370,999		3,838,802	3,267,641
Annual Surplus/Deficit		94,729		2,658,166		2,585,218	3,304,356
Cumulative Surplus/Deficit	\$	94,729	\$	2,752,895	\$	5,338,113	\$ 8,642,469

CODE ENFORCEMENT

Currently five code enforcement officers cover all 66 square miles of the city

FY23 budget recommendation includes four new team members for code enforcement



This will significantly increase our ability to preserve and protect our neighborhoods and decrease blight





ELEVATE'S MISSION











GRANTS & PARTNERSHIPS

Total Grants & Partnership Funding	\$ 44,327,167
Partnership Funding	3,000,000
All-Inclusive Playground	1,000,000
Saban Center	\$ 2,000,000
Grant Funding	\$ 41,327,167
RAISE Grant (University Blvd. Corridor)	17,149,167
ALDOT (Transit Study)	78,000
FAA (Tuscaloosa National Airport)	8,700,000
ADECA (Western Riverwalk)	400,000
BUILD Grant (Western Riverwalk)	\$ 15,000,000

ELEVATE FUND DEBT SERVICE FY23

Debt Issue	Principal	Interest	Total	Remaining Principal	Maturity Date
2020-A Line of Credit	\$ 2,289,212	\$ 5,235	\$ 2,294,447	\$ 7,000,000	July 2023
2020-A	370,530	689,266	1,059,796	18,943,570	October 2050
2022-A	895,000	1,526,859	2,421,859	39,590,000	June 2052
Total	\$ 3,554,742	\$ 2,221,360	\$ 5,776,102	\$ 65,533,570	

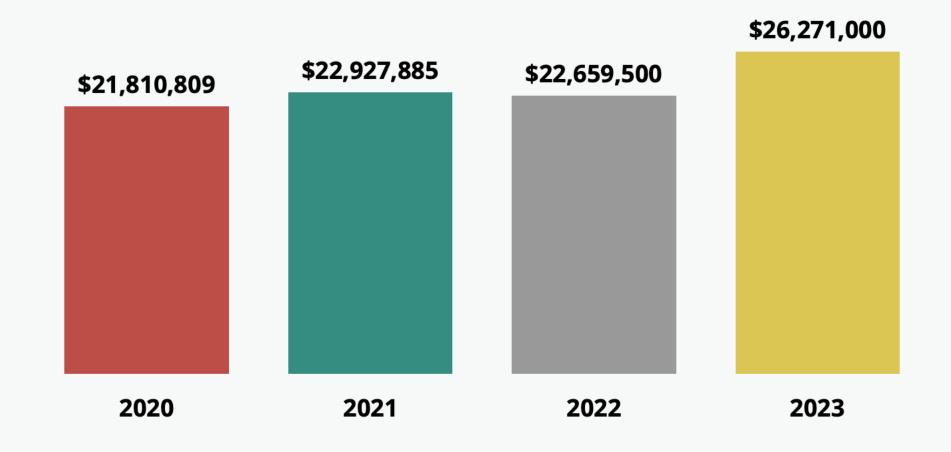
REVENUES

Sales Tax, Gross	\$ 22,519,500
Use Tax	2,678,500
RAISE Grant	17,149,167
Other	1,372,000
Total Revenues, Gross	\$ 43,719,167
Less:	
Sales Tax Abatement, Legacy Park	(290,000)
Sales Tax Abatement, Alberta Convenience Store	(9,000)
Environmental Services Fee Transfer	(5,000,000)
Total Revenues, Net	\$ 38,420,167

OPERATIONS & MAINTENANCE

Total	\$ 2,999,850
Undesignated reserve	2,177,276
Crew capital costs	150,000
Utilities	235,000
Crew operating costs	95,000
Crew salaries + benefits	\$ 342,574

REVENUE BUDGET HISTORY



RIVER DISTRICT FUND

Currently the Amphitheater Fund

Houses expenses for construction of the Amphitheater, River Market and Riverwalk

Houses 2% of lodging taxes set aside to pay debt service for the warrants issued to build these assets

Funds operations and maintenance of these facilities

COMPLETED IN FY22 ELEVATE



NORTHERN RIVERWALK

Randall Family Park & Trailhead opened on January 6, 2022



TPD HANGAR

New hangar purchased in August 2022



BOWERS PARK

Re-paving of all parks roads completed in 2022

ANNUAL PROJECTS & INITIATIVES ELEVATE



ENVIRONMENTAL SERVICES Garbage, Trash and Recycling

Residential customers will continue to average **\$200 in** savings per year on their



PUBLIC SAFETY

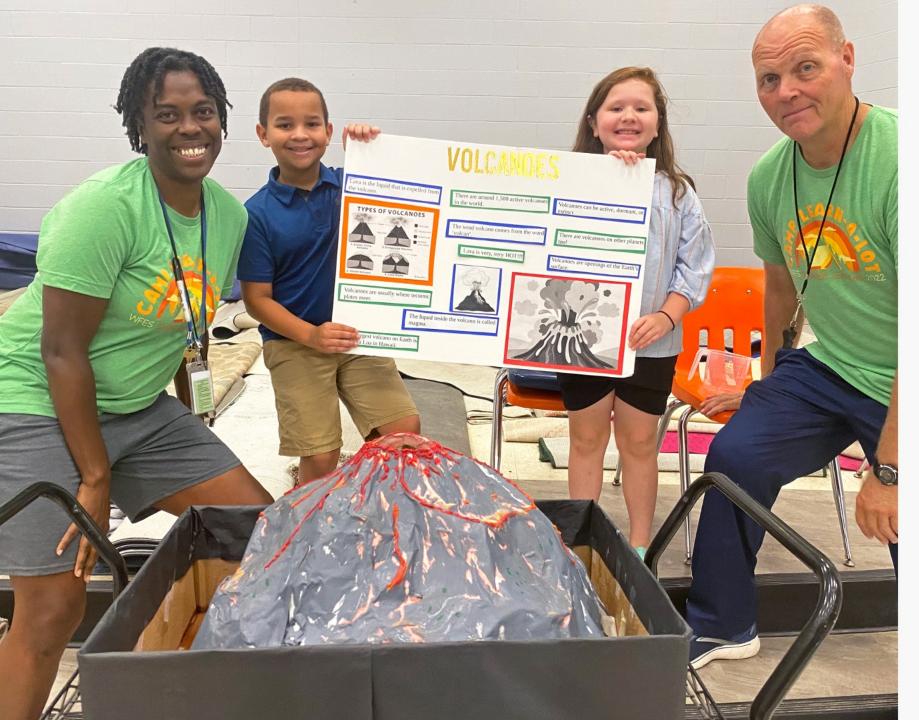
\$1 out of every \$5 from Elevate Tuscaloosa goes to salaries and benefits for public safety employees



PRE-K

As of the first day of school, there are **650 children** enrolled in pre-k

Each child enrolled in pre-k saves the family **\$4,600**



SUMMER LEARNING

TCS summer learning programs served almost **1,500 students** in summer 2022

Each child who participates in this free program saves the family **\$5,000**



DUAL ENROLLMENT

In the 2022 school year, **254** students earned **1,173** credit hours

New in 2023: 10th through 12th grade students can take up to **9 credit hours** for free



SKILLED TRADES ACADEMY

City funds **\$50,000 annually** through FY30 for workforce development

ONGOING PROJECTS ELEVATE



SABAN CENTER

Nick's Kids Foundation pledged an additional **\$1 million**

Kicking off design phase in FY23



WESTERN RIVERWALK

Design phase wrapping up

Construction will begin in early FY23



SNOW HINTON PARK PHASE I

Design phase under way

Construction expected to begin in 2023



SOKOL PARK

Work is underway to improve the entrance and parking lots on the North side



RIVER DISTRICT PARK

Construction wrapping up

Ribbon cutting expected fall 2022



BENJAMIN BARNES YMCA

Design phase starting



TUSCALOOSA TENNIS CENTER

Design phase is underway

UNIVERSITY BLVD. CORRIDOR

\$17 million RAISE grant awarded

Design phase underway





ATHLETIC EXCELLENCE FUND

Annual funding for improvement of high school & middle school athletics

\$500,000 in FY23, increases annually



LAKE NICOL & HARRIS LAKE TRAILS

Master plan wrapping up now

\$500,000 in FY23 to begin making improvements

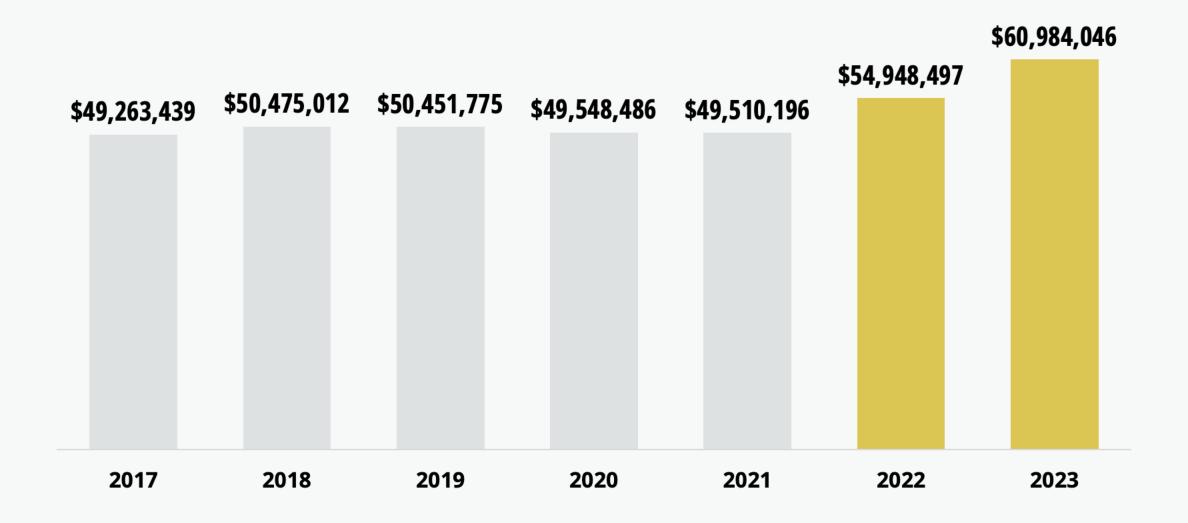


PHELPS ACTIVITY CENTER Boat Landing

\$500,000 in FY23 to replace docks and begin improvements



REVENUE BUDGET HISTORY



WATER AND SEWER FUND

WATER & SEWER RATES

Water & Sewer is an enterprise fund - must pay for itself

Council-adopted plan calls for 11.1% increase in FY23

Recommending a **10%** water and sewer rate increase (**1.1% lower** than council-adopted plan)

Increase to average residential bill: \$6.38 per month

WATER AND SEWER FUND

REVENUE HIGHLIGHTS



A gallon of tap water in Tuscaloosa costs **\$0.0037**The national average for a gallon of tap water is **\$0.0059**









REVENUE HIGHLIGHTS

0

♦ Average monthly residential water and sewer bill is \$70.20

٥









\$112.06 Gas

WATER AND SEWER FUND

WATER RATE COMPARISON PER 10,000 GALLONS

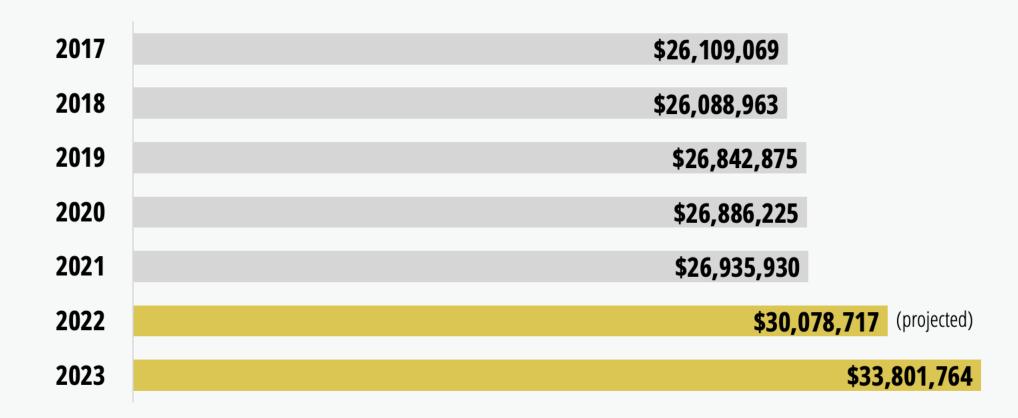


REVENUE COMPARISON

REVENUES	FY 2	2023 BUDGET	F	Y 2022 BUDGET	DIFFERENCE
Charges for Service	\$	60,865,481	\$	54,281,414	\$ 6,584,067
Cost Reimbursements		35,000		20,000	15,000
Other Operating		10,000		204,500	(194,500)
Transfers from Other Funds		41,065		410,084	(369,019)
Use of Property		32,500		32,500	-
Total	\$	60,984,046	\$	54,948,498	\$ 6,035,548

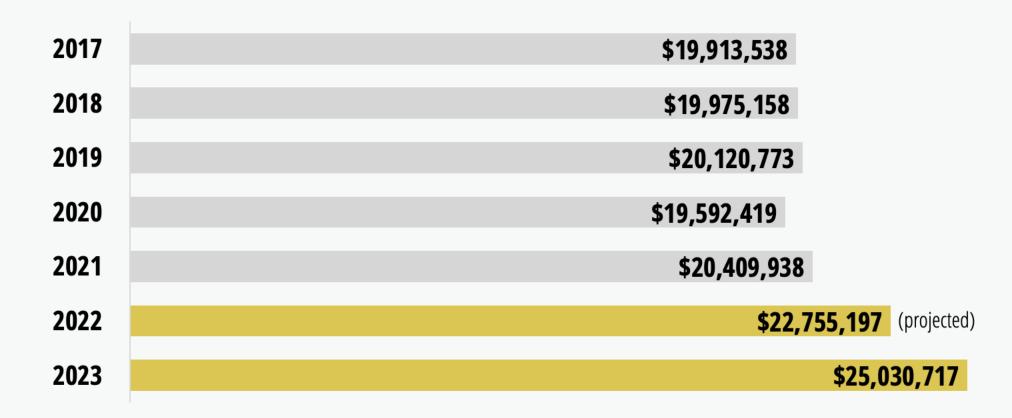
WATER REVENUES

0.8% average annual growth between 2017-2021



SEWER REVENUES

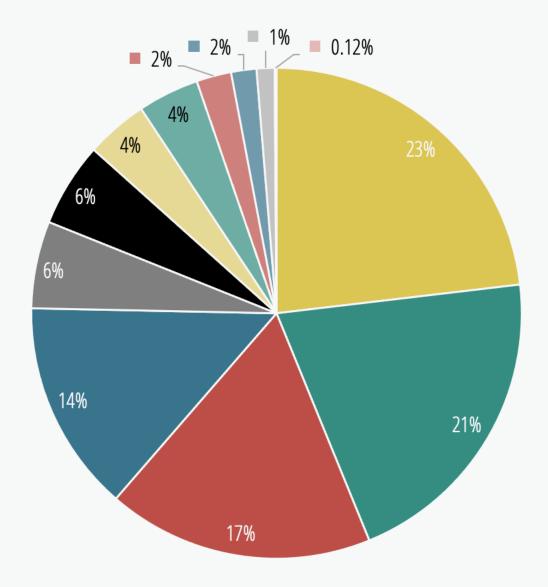
0.6% average annual growth between 2017-2021



WATER & SEWER FUND DEBT SERVICE

Debt Issue	Pri	incipal	In	terest		Total	emaining Principal	Maturity Date
2013 DWSRF (Refund 2004)	\$	465,000	\$	30,960	\$	495,960	\$ 1,935,000	August 2026
2014-C (Refund 2005)		490,000		115,990		605,990	3,130,000	January 2032
2016 DWSRF		240,000		100,650		340,650	4,575,000	August 2038
2016 CWSRF		975,000		376,750		1,351,750	17,125,000	August 2037
2019 DWSRF		770,000		360,360		1,130,360	16,765,000	February 2040
2019 CWSRF		375,000		175,065		550,065	8,145,000	February 2040
2019-B (Refund 2012 & 2014)		5,730,000		524,290		6,254,290	23,375,000	April 2035
2020-B (Refund 2012)		100,000		229,380		329,380	11,355,000	July 2035
2022-B		805,000	1	,455,264		2,260,264	35,255,000	June 2052
Total	\$	9,950,000	\$ 3	,368,709	\$ 1	3,318,709	\$ 121,660,000	

ALL EXPENDITURES BY TYPE



- Salaries and Benefits
- Debt Service
- Transfer to Other Operating Funds
- Depreciation
- **■** Utilities and Telephone
- Repairs and Supplies
- Other Operating
- Chemicals
- Special Projects
- Outside Services
- Auto Fuel and Maintenance
- Travel/Training

DIRECT EXPENDITURES BY DEPARTMENT

Office of City Attorney	\$ 44,059	0.1%
Accounting & Finance	416,000	0.6%
Office of the City Engineer	608,003	0.9%
Information Technology	920,894	1.4%
Water & Sewer Department	28,837,747	44.7%
Other Operating	33,657,281	52.2%
Total	\$ 64,483,984	

WATER AND SEWER FUND

INDIRECT COSTS

The City calculates an annual flat rate of **12%** to apply to the Water and Sewer budget.

12% Flat Rate	Estimated Actual Costs
\$6,531,773	\$6,694,937

INDIRECT COSTS

Personnel Operating Area	Methodology	% of W&S Work	Budget of Operating Area	f budget ated to WS
Office of the City Attorney	# of documents created	36%	\$ 2,221,786	\$ 799,843
Human Resources	# of employees	13%	3,722,647	501,993
Accounting and Finance	Total budgets	37%	2,887,679	1,062,296
Facilities Maintenance	Square footage of City facilities	46%	5,742,272	2,641,445
Municipal Security	Square footage of City facilities	46%	650,000	299,000
Information Technology	# of devices managed	10%	6,287,851	623,139
Mayor/Clerk	# of Council agenda items	42%	805,596	338,350
Strategic Communications	Budget of public education campaigns	5%	1,274,118	63,706
Fleet Maintenance	# of vehicles serviced	23%	1,614,520	365,165
	Total indired	t Cost Tran	sfer Basis Support	\$ 6,694,937
	Total transfer to G	F for Indire	ct Costs using 12%	\$ 6,531,773

INDIRECT COSTS NEW WATER & SEWER EMPLOYEE EXAMPLE

DIRECT COST TO WATER & SEWER FUND

New Water & Sewer Employee



DIRECT COST TO GENERAL FUND

Human Resources

Posts positions

Verifies background information

Facilitates interview process

Manages hiring process

Handles insurance & benefits setup

Sets up time card

Fleet Maintenance

Issues & maintains vehicle

Accounting & Finance

Sets up & processes payroll

THEN AND NOW Budget Comparison

	2007	2022	2023
Salaries and Benefits	27%	24%	23%
Debt Service	30%	21%	21%
Utilities and Telephone	7%	6%	6%
Auto Fuel and Maintenance	1%	1%	1%

MONTHLY RATE INCREASE IMPACT





FUNDING SOURCES

General Fund	\$ 957,001
Elevate Tuscaloosa	24,799,167
Water & Sewer Fund	478,939
General Fund Reserve for Future Improvements (GF-RFFI)	13,659,700
Water & Sewer Reserve for Future Improvements (WS-RFFI)	1,100,000
Airport Improvement Fund	310,000
AMP/River Market Construction Fund	130,000
American Rescue Plan (ARPA)	2,572,555
Alabama Trust Fund	400,000
Gas Tax Funds	900,000
Debt Trust	100,000
Total	\$ 45,407,362

VEHICLES, EQUIPMENT & CAPITAL PROJECTS

INVESTMENT AREAS EQUIPMENT

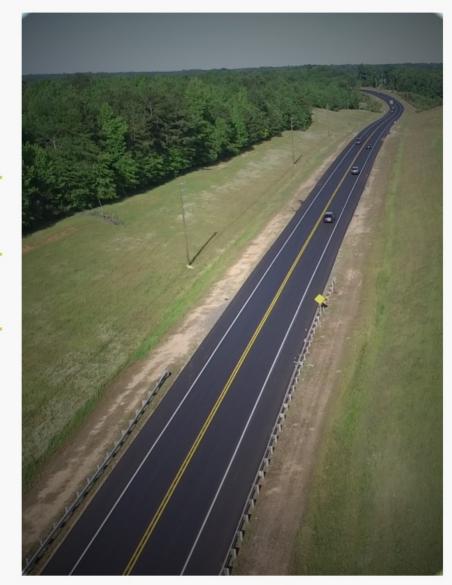
Airport	\$ 310,000
Arts & Entertainment	130,000
Construction, Facilities, & Grounds	455,000
Fire Rescue	97,559
Human Resources	175,000
Information Technology	1,076,001
Mayor/Clerk	21,000
Police	1,283,000
Public Works	290,000
Urban Development	108,000
Water & Sewer Equipment	4,151,494
Total	\$ 8,097,054



VEHICLES, EQUIPMENT & CAPITAL PROJECTS

INVESTMENT AREAS PAVING

Total	\$ 3,437,500
GF-RFFI	2,137,500
FY 2023 Estimated Gas Tax Distribution	900,000
Alabama Trust Fund	\$ 400,000



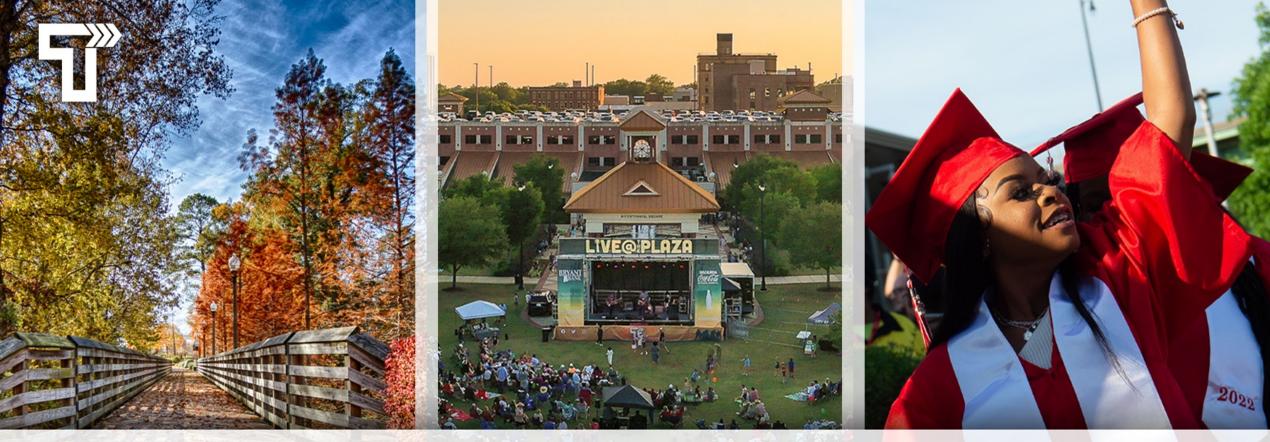
VEHICLES, EQUIPMENT & CAPITAL PROJECTS

INVESTMENT AREAS NEIGHBORHOOD DRAINAGE

GF-RFFI – CMP Lining Project	500,000
GF-RFFI	260,000



VEHICLES, EQUIPMENT & CAPITAL PROJECTS



FISCAL YEAR 2023

INVESTING IN OUR FUTURE

& DELIVERING ON OUR PROMISES

Find this presentation and more information on the Mayor's 2023 Proposed Budget at tuscaloosa.com/23budget